

Human Resources

Sean Kreiman, CHMWarnick

by *Elaine Simon* | Oct 30, 2017 12:00pm



Sean Kreiman, Manager, asset management, CHMWarnick, Beverly, Mass



As manager in the asset management division of owner advisory services firm CHMWarnick, Kreiman supports the value enhancement of the hotels in the company's asset management 65-property-strong portfolio. "My specific responsibilities range from operational performance reviews and strategy development, to renovation oversight and ROI analyses, aimed at optimizing value (enhancing revenue and containing costs), mitigating risk and generally advising our clients on ownership issues."

Tell us about your experience in hospitality before now, and what made you choose hospitality as a career?

I've been drawn to the hospitality industry from an early age, having grown up with a deep curiosity in hotels and restaurants, which led me to pursue a degree in hotel and restaurant management at Georgia Southern University. Following graduation, I dove right into operations, holding positions within food and beverage and sales and marketing. Most recently I completed a two-year analyst program in acquisitions and business development at a hotel ownership and third-party management company, which gave me exposure to the investment and corporate operations side of the business. Then, in March 2017, I was introduced to the team at CHMWarnick, and joined as a senior analyst. I've been fortunate to experience many facets of the industry as I've transitioned from "ops to ownership" (or least representing owners through asset management).